



# ProgressIndiana Region 12

Bi-Monthly Newsletter of the Indiana Department of Commerce  
Region 12 Clark, Crawford, Floyd, Harrison, Orange, Scott, Washington



**Message from Indiana  
Department of Commerce  
Executive Director  
Tim Monger**

Since our last *Progress Indiana* update in May, we have welcomed 11 new businesses to the state that will bring 1,478 new jobs and \$525,524,933 in investment. We also conducted 670 business development outreach meetings with CEOs statewide ([http://www.in.gov/doc/news/news\\_releases/PDFs/04-06-29Reg8.pdf](http://www.in.gov/doc/news/news_releases/PDFs/04-06-29Reg8.pdf)); unveiled new certified technology parks ([http://www.in.gov/doc/news/news\\_releases/PDFs/04-06-29Evansville.pdf](http://www.in.gov/doc/news/news_releases/PDFs/04-06-29Evansville.pdf)); initiated a promotional program for Indiana companies; created an office solely for the advocacy of small businesses; hired a professional to take our state's telecommunications to the next level; made more than \$6.3 million available in grants for rural communities, and a hit a record high in first-quarter exports ([http://www.in.gov/doc/news/news\\_releases/PDFs/04-06-18Export.pdf](http://www.in.gov/doc/news/news_releases/PDFs/04-06-18Export.pdf)).

These are just a few examples of results from our aggressive steps to move our state forward.

I encourage you to read more of our activity in each of our regions' newsletters by selecting an area of the state on the regional map. As with each issue, we will focus on events, announcements, and Commerce programs and activities across the state.

This issue, take note of our business development resources including tax credits, workforce development training initiatives, energy, tourism, international trade activities and more by going to:

## **Message from Region 12 Director Dustin White**



On behalf of the staff in the Region 12 office, I extend to you a warm welcome from the Indiana Department of Commerce. As July warms into August, the sounds of summer become ever more apparent in beautiful southern Indiana. From pontooning on Patoka Lake in Crawford County to taking in a concert on the riverfront in Jeffersonville, you'll find plenty to do in the seven counties of Region 12.

The Indiana Department of Commerce encourages you to partake in all the great leisure activities and visit the historic landmarks that Region 12 has to offer.

For more information on all the wonderful activities that Region 12 and the rest of Indiana have to offer, please visit Enjoy Indiana. Please feel free to contact our office, should you have any questions or need further assistance. We are here to serve!

### **To contact Region 12:**

743 Hausfeldt Lane  
New Albany, IN 47150  
812.941.2116 phone  
812.941.2555 fax  
[dwhite@commerce.in.gov](mailto:dwhite@commerce.in.gov)

## **REGION 12 AT A GLANCE**

### **Jeffboat Awarded Skills Enhancement Grant**

With the ink still fresh on the signature page, the Kernan-Davis administration announced that Jeffboat LLC had been awarded a \$185,000 Skills Enhancement Fund (SEF) grant from the Indiana Department of Commerce. To celebrate the good economic news, Gov. Joe Kernan paid a visit to Jeffboat to officially announce the grant April 22. Jeffboat is planning a \$3 million investment in new equipment and will use the SEF grant to retrain 414 current employees and train 225 new employees. Jeffboat currently employs 720 workers and is the largest single-site inland shipbuilding and repair facility in the United States.

<http://www.in.gov/doc/businesses/index.html>. Related business development programs are highlighted in our regional news sections.

We want this newsletter to be a resource for the growth and development of your company or community. If there is any information you would like to see in the newsletters, please send an e-mail to [commercenewsletters@commerce.in.gov](mailto:commercenewsletters@commerce.in.gov).

### **David Dorff named as head of the Office of Small Business Advocacy**

#### **FULL STORY:**

<http://www.in.gov/serv/presscal?PF=gov&Clist=4&Elist=81379>

*See related initiatives impacting small businesses including workforce development, health care expenses and regulatory relief at:*

[http://www.knownolimits.biz/ideoc/july\\_august/Workforce\\_training.pdf](http://www.knownolimits.biz/ideoc/july_august/Workforce_training.pdf)

[http://www.knownolimits.biz/ideoc/july\\_august/Health\\_care.pdf](http://www.knownolimits.biz/ideoc/july_august/Health_care.pdf)

[http://www.knownolimits.biz/ideoc/july\\_august/REGULATORY\\_RELIEF\\_.pdf](http://www.knownolimits.biz/ideoc/july_august/REGULATORY_RELIEF_.pdf)

### **New Grant Programs to Stimulate Economic Development**

#### **FULL STORY:**

[http://www.in.gov/doc/news/news\\_releases/PDFs/04-06-30IRDC.pdf](http://www.in.gov/doc/news/news_releases/PDFs/04-06-30IRDC.pdf)

### **Broadband Conference Slated for September**

For more information, go to:

<http://www.in.gov/doc/highspeedcommunication/>

### **Christine Fulford named as high-speed communications director for the Indiana Department of Commerce**

#### **FULL STORY:**

[http://www.in.gov/doc/news/news\\_releases/PDFs/04-07-08Fulford.pdf](http://www.in.gov/doc/news/news_releases/PDFs/04-07-08Fulford.pdf)

### **Gov. Joe Kernan unveils "Buy Indiana" Web site**

For more information on the program and to register, go to [www.opportunityindiana.in.gov](http://www.opportunityindiana.in.gov).

### **Microenterprise Partnership Program makes grants available to community organizations**

For more information on the program, go to <http://www.iedc.org/>.

The Skills Enhancement Fund is designed to provide financial assistance to existing, new and expanding businesses committed to training their workforce. Trainees must be Indiana residents. Companies can receive reimbursement up to \$200,000 for retraining existing workers. Supplemental grant awards may be available for training new employees. For further information on SEF and other Commerce programs, please contact the Region 12 office at 812.941.2117 or visit [www.indianacommerce.com](http://www.indianacommerce.com).

### **The Certified Technology Park Program**

After passing the 2002 tax restructuring legislation, the state of Indiana found an innovative approach to attracting high-tech businesses to its communities. The Certified Technology Park program encourages high-technology businesses to locate within areas identified by local redevelopment commissions. Cities, towns and counties with redevelopment commissions are eligible for the program if certain requirements are fulfilled. Such requirements include: demonstrating the significant support of a research university; a commitment to the commercialization of products; access and utilization of public and private resources in the park; the existence of, or proposed development of, a business incubator; the development of a business plan or the assurance that the park will be used for high technology business activity. Also, the program requires a firm commitment be shown from at least one business primarily engaged in a high-technology activity creating a significant number of jobs that will locate within the park.

On April 21, the city of Scottsburg became the eighth municipality to be awarded a certified technology park. Gov. Joe Kernan paid a visit to the Community Campus, which will house Scottsburg's certified technology park, to make the announcement. The Citizens Communications Corp., a subsidiary of Scottsburg Municipal Electric Utility that provides wireless broadband Internet to Scottsburg residents and businesses, will serve as the anchor tenant for the park. On the designation of its Certified Technology Park, Scottsburg Mayor Bill Graham said, "This designation is a giant step in the future of Scott County and it ensures our ability to remain competitive in today's technology-driven world."

View more information on The Certified Technology Park program here: [http://www.in.gov/doc/businesses/CertResearchPark\\_index.htm](http://www.in.gov/doc/businesses/CertResearchPark_index.htm)

### **Congratulations to Award Winners in Region 12**

#### **Half Century/Century Awards**

Stewart Funeral Home Inc. (Century Award)

Baringer Floral Shop (Half-Century Award)

Frozen Food Service Corp. (Half-Century Award)

Read more about these awards here:

[http://www.in.gov/doc/news/news\\_releases/PDFs/04-04-27Awards.pdf](http://www.in.gov/doc/news/news_releases/PDFs/04-04-27Awards.pdf)

#### **Community Development Action Grant (CDAG) Awards**

New Albany Urban Enterprise Association Inc. was awarded \$18,027

Scott County Partnership was awarded \$20,000

Washington County Economic Growth Partnership Inc. was awarded \$20,000

Read more about these awards here:

[http://www.in.gov/doc/news/news\\_releases/PDFs/04-05-11CDAG.pdf](http://www.in.gov/doc/news/news_releases/PDFs/04-05-11CDAG.pdf)

#### **Community Focus Fund Awards 2004 - Round I**

Jeffersonville was awarded \$500,000 for infrastructure for public housing

Go to:

[http://www.in.gov/doc/news/news\\_releases/PDFs/2004CFF/Jeffersonville.pdf](http://www.in.gov/doc/news/news_releases/PDFs/2004CFF/Jeffersonville.pdf)

to read more about this award.

**Scottsburg** was awarded \$500,000 for new community service building

Go to:

[http://www.in.gov/doc/news/news\\_releases/PDFs/2004CFF/Scottsburg.pdf](http://www.in.gov/doc/news/news_releases/PDFs/2004CFF/Scottsburg.pdf)

to read more about this award.

**Floyd County** was awarded \$435,000 for a senior center

Go to:

[http://www.in.gov/doc/news/news\\_releases/PDFs/2004CFF/Floyd.pdf](http://www.in.gov/doc/news/news_releases/PDFs/2004CFF/Floyd.pdf)

to read more about this award.

## **News Briefs: Announcements, Groundbreakings, Expansions**

Gov. Kernan declares several counties in Region 12 as disaster areas following severe weather storms in late May and early June. View related storm stories:

Governor declares disaster areas :

<http://www.in.gov/serv/presscal?PF=gov&Clist=4&Elist=81175>

Federal aid sought for storm ravaged areas:

<http://www.in.gov/serv/presscal?PF=gov&Clist=4&Elist=81248>

Five counties requested to be added to disaster declaration:

<http://www.in.gov/serv/presscal?PF=gov&Clist=4&Elist=81254>

FEMA opens up disaster recovery center in Marengo to aid tornado victims:

<http://www.in.gov/>

Also from Region 12:

Kasle Metal Processing announces more jobs could be on the way:

<http://www.courier-journal.com/business/news2004/06/10/F1-steel10-9035.html>

Heartland Payment Systems Inc. announces expansion of call center in Jeffersonville with the addition of 185 new workers.:

<http://www.bizjournals.com/louisville/stories/2004/05/24/daily17.html>

Veterans' Parkway expected to generate an economic boom in southern Indiana.:

<http://www.courier-journal.com/localnews/2004/05/17in/A1-vet0517-9976.html>

## **Links to Business and Community Development Resources**

Commerce Resource Guide:

<http://www.knownolimits.biz/IDOC/IDOCResourceGuide.doc>


## **REGION 12 CALENDAR**

**Aug. 10**, Small Business Summit & Minority and Women Business Enterprise Summit. View the agenda at:

[http://www.knownolimits.biz/IDOC/july\\_august/LGsummitPlanforDay-External.pdf](http://www.knownolimits.biz/IDOC/july_august/LGsummitPlanforDay-External.pdf)

**Aug. 13**, Indiana Main Street proposal request for technical design assistance deadline is 5:00 p.m. EST :

[http://www.in.gov/mainstreet/applications/04\\_RFP.pdf](http://www.in.gov/mainstreet/applications/04_RFP.pdf)



**Aug. 13,** Community Focus Fund (CFF) application workshop, 1:00 p.m.

**Sept. 3,** Community Focus Fund application deadline, 5 :00 p.m.

**Sept. 13,** Broadband Conference at Ball State University. For more information, go to <http://www.in.gov/doc/highspeedcommunication/>

**Sept. 17,** Quality of Place applications are due. Go to [www.in.gov/tourism](http://www.in.gov/tourism) for more information.

**Sept. 24,** Community Development Action Grant: First Quarter report deadline. Go to [http://www.in.gov/doc/communities/pdf/CDAG\\_2004-2005\\_Program\\_Timeline.pdf](http://www.in.gov/doc/communities/pdf/CDAG_2004-2005_Program_Timeline.pdf) for more information.

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